










COMMERCIAL HIT LIST



Missouri

Category/Business Description	Premium	Lines Written
CONTRACTORS		
Concrete contractor	\$146,281	Package, umbrella
Commercial general contractor	\$34,429	Target contractor, auto
Electrical contractor 	\$45,888	Target contractor, auto, work comp, umbrella
Interior remodeling contractor 	\$46,200	Package, auto, umbrella
Landscape contractors 	\$20,506	Package, auto, umbrella
Plumbing contractor 	\$165,989	Package, auto, umbrella
Landscape contractors 	\$99,554	Package, auto, umbrella
Plumbing contractor	\$178,773	Package, auto, umbrella
Excavation work	\$56,919	Target contractor, auto, work comp, umbrella
INDUSTRIAL/PROCESSING		
Brewery	\$80,474	Package, auto, work comp, umbrella
Glass and glazing work 	\$136,280	Package, auto, umbrella
Sign manufacturing	\$15,125	Package, auto, work comp, umbrella
Food manufacturing	\$31,363	Package, auto, umbrella
Commercial printing	\$27,773	Package, auto, umbrella
Stone cutting	\$21,048	Target contractor, auto, umbrella
MERCANTILE		
Family style restaurant	\$20,905	Package, work comp, umbrella
Sporting goods store 	\$10,063	Package, umbrella
Photo studio 	\$7,337	Package, auto, work comp, umbrella
Building materials dealer	\$42,184	Package, auto, umbrella
Bakery	\$7,048	Package, umbrella
Floor covering store 	\$4,652	Target contractor, auto
Family style restaurant	\$14,629	Package, umbrella
SERVICE		
Automobile repair shop	\$18,558	Package, auto, umbrella
Auto supply distributor	\$887,499	Package, auto, work comp, umbrella

 This class can be quoted through BizLink

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COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

CONTRACTORS

- Carpentry work
- Concrete work
- Electrical work
- Masonry, stone setting, and other stone work
- Painting and paper hanging
- Plumbing, heating, and air conditioning
- Roofing
- Siding and sheet metal work
- Terrazzo, tile, marble, and mosaic work
- Water well drilling

MANUFACTURING

- Bakery
- Beverage manufacturing
- Bolt, nut, rivet, screw, or washer manufacturing
- Die casting manufacturing
- Fabricated metal products
- Hand and edge tools (except machine tools)

- Spec dies and tools, die set jig, and fixture

FINANCE, INSURANCE, & REAL ESTATE

- Accounting, auditing, and bookkeeping service
- Insurance agents, brokers, and services
- Lessor of real property
- Offices and clinics of doctors and medicine
- Operator of nonresidential buildings
- Real estate agents and manager

RETAIL

- Auto and home supply store
- Eating place
- Family style/fine dining restaurants
- Florist
- Furniture stores

- Hardware and tool distributor
- Ice cream store

SERVICES

- Beauty shop
- Building cleaning and maintenance service
- Commercial printing
- Electrical and electronic repair shop
- Funeral service and crematories
- General automotive repair shop
- Landscape counseling and planning
- Lawn and garden services
- Public golf course
- Refrigeration and AC service and repair shop

TRANSPORTATION

- General warehousing and storage

WHOLESALE

- Automobile parts and supplies
- Fruit and vegetable distributors
- Hardware and tool distributors

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on agentlink.secura.net

Write target contractors with SECURA!

Our target contractor program provides coverage for a wide range of contractor accounts, including:

- Plumbing
- Concrete
- Carpentry
- HVAC
- Masonry
- Painting



For more information about this program, appetite, and coverages, watch our target contractor Q&A video by scanning the QR code, and reach out to your Commercial Lines underwriter to discuss any questions or opportunities you may have.



Questions? Ask your sales manager or Commercial Lines underwriter