










# COMMERCIAL HIT LIST



Pennsylvania

| Category/Business Description   | Premium   | Lines Written                      |
|---|-----------|------------------------------------|
| <b>CONTRACTOR</b>   |           |                                    |
| Painting and paper hanging               | \$30,429  | Package, auto, work comp, umbrella |
| Carpentry work  | \$27,030  | Package, auto, work comp, umbrella |
| Plumbing, heating, and air conditioning  | \$32,185  | Package, auto, umbrella            |
| Landscape gardening                      | \$7,767   | Package, auto                      |
| Fence erection  | \$11,190  | Package, auto, work comp           |
| Conduit construction  | \$11,068  | Package, auto, work comp           |
| Glass and glazing work                   | \$16,496  | Package, auto, work comp, umbrella |
| Paving contractor   | \$35,315  | Package, auto, work comp, umbrella |
| Lawn and garden services  | \$149,458 | Package, auto, work comp, umbrella |
| Carpentry work – interior                | \$5,226   | Package, auto, umbrella            |
| <b>MANUFACTURING</b>  |           |                                    |
| Concrete or plaster products manufacturing  | \$12,547  | Package, umbrella                  |
| Sheet metal fabrication – shop  | \$38,841  | Package, auto, work comp, umbrella |
| Wine manufacturing  | \$1,130   | Package                            |
| Machine shop – NOC  | \$24,590  | Package, auto, work comp, umbrella |
| <b>MERCANTILE</b>   |           |                                    |
| Household appliance stores  | \$58,045  | Package, auto, work comp, umbrella |
| Store – NOC   | \$8,592   | Package, auto, umbrella            |
| Hearing aid store                      | \$3,616   | Package                            |
| Meat market   | \$9,944   | Package, work comp, umbrella       |
| Ice cream store                        | \$4,730   | Package                            |
| <b>OFFICES</b>  |           |                                    |
| Medical office                         | \$9,965   | Package, umbrella                  |
| <b>SERVICES</b>   |           |                                    |
| Commercial printing – NOC              | \$7,563   | Package, work comp, umbrella       |
| Auto repair   | \$19,691  | Package, auto, work comp           |

 This class can be quoted through BizLink

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# COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

## CONTRACTORS

- Carpentry work
- Concrete work
- Electrical work
- Excavation work
- General contractor - non-residential
- Masonry, stone setting, and other stone work
- Painting and paper hanging
- Plumbing, heating, and air conditioning
- Roofing
- Siding and sheet metal work
- Special trade contractors
- Terrazzo, tile, marble, and mosaic work
- Water well drilling

## FINANCE, INSURANCE, & REAL ESTATE

- Accounting, auditing, and bookkeeping service
- Insurance agents, brokers, and services
- Lessor of real property

- Offices and clinics of doctors and medicine
- Operator of nonresidential buildings
- Real estate agents and manager

## MANUFACTURING

- Bakery
- Beverage manufacturing
- Bolt, nut, rivet, screw, or washer manufacturing
- Die casting manufacturing
- Fabricated metal products
- Hand and edge tools (except machine tools)
- Metal goods manufacturing (stamping-not sign)
- Spec dies and tools, die set jig, and fixture

## RETAIL

- Auto and home supply store
- Eating place
- Family style/fine dining restaurants
- Florist
- Furniture stores
- Hardware and tool distributor
- Ice cream store

## SERVICES

- Beauty shop
- Building cleaning and maintenance service
- Commercial printing
- Electrical and electronic repair shop
- Funeral service and crematories
- General automotive repair shop
- Hotel and motel
- Landscape counseling and planning
- Lawn and garden services
- Public golf course
- Refrigeration and AC service and repair shop

## TRANSPORTATION

- General warehousing and storage

## WHOLESALE

- Automobile parts and supplies
- Fruit and vegetable distributors
- Hardware and tool distributors

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on [agentlink.secura.net](https://agentlink.secura.net)

## Grow your book by writing manufacturing with SECURA

At SECURA, we're committed to providing tailored, trade-specific insurance solutions for manufacturers. While we're eager to write a variety of manufacturing businesses with you, here are a few key examples:

- Food and beverage
- Furniture and fixtures
- Machinery parts
- Fabricated metal
- Plastics



For more information, watch our manufacturing Q&A video by scanning the QR code. Reach out to your Commercial Lines underwriter to discuss any questions or opportunities you have.



Questions? Ask your sales manager or Commercial Lines underwriter