



# COMMERCIAL HIT LIST



North Dakota

Category/Business Description	Premium	Lines Written
<b>CONTRACTOR</b>		
Lawn care services 	\$5,243	Package, auto
Plumbing, heating, and air conditioning 	\$29,332	Package, auto, umbrella
Carpentry work	\$3,489	Package, auto
Concrete work 	\$10,994	Package, auto, umbrella
Excavation work 	\$10,749	Package, auto, umbrella
Janitorial services 	\$1,259	Package
General contractor – commercial	\$18,928	Package, auto, umbrella
Electrical work 	\$21,716	Package, auto, umbrella
Roofing work – commercial	\$27,012	Package, auto, umbrella
<b>MANUFACTURING</b>		
Metal goods manufacturing	\$31,931	Package, auto, umbrella
Wine manufacturing – still	\$1,269	Package
<b>MERCANTILE</b>		
Floor covering store 	\$31,509	Package, auto, umbrella
Ice cream store 	\$7,244	Package, auto, umbrella
Hotel	\$54,490	Package, auto, umbrella
Grocery store	\$8,176	Package
<b>OFFICES</b>		
Medical office 	\$24,044	Package, auto, umbrella
Lessor's risk only	\$7,732	Package, umbrella
<b>SERVICES</b>		
Engraving 	\$1,879	Package
Beauty shop 	\$2,227	Package
Auto repair shop	\$2,868	Package, auto
<b>GOLF COURSES</b>		
Golf country club	\$35,491	Package, auto, umbrella

 This class can be quoted through BizLink

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# COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

## CONTRACTORS

- Building cleaning and maintenance service
- Carpentry work
- Concrete work
- Driveway, parking, and sidewalk paving
- Electrical work
- Excavation work
- Floor laying and other floor work
- Glass and glazing work
- Landscaping work
- Lawn care and garden service
- Masonry, stone setting, and other stone
- Painting and paper hanging
- Plaster, drywall, acoustical, and insulation work
- Plumbing, heating, and air conditioning work
- Siding and sheet metal work
- Terrazzo, tile, marble, and mosaic work
- Water, sewer, and pipeline work
- Water well drilling

## FINANCE, INSURANCE, & REAL ESTATE

- Insurance agents
- Lessors of real property
- Medical offices
- Real estate agents

## MANUFACTURING

- Beverage manufacturing
- Cut stone and stone products
- Fabricated metal products
- Machine shop/metal goods
- Sign manufacturing
- Wood household furniture

## MERCANTILE

- Beauty salon/shop
- Building material dealer
- Clothing store
- Electronics and electronic repair shop
- Furniture store
- Gift, novelty, and souvenir shop
- Grocery store
- Hardware store
- Liquor store
- Restaurant
- Sporting goods and bicycle store

## SERVICES

- Auto repair shop
- Car wash
- Commercial printing
- Funeral home
- Golf course
- Hotels and motels
- Mini warehouses
- Portable toilet rental

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on [agentlink.secura.net](https://agentlink.secura.net)

## Grow your book by writing manufacturing with SECURA

At SECURA, we're committed to providing tailored, trade-specific insurance solutions for manufacturers. While we're eager to write a variety of manufacturing businesses with you, here are a few key examples:

- Food and beverage
- Furniture and fixtures
- Machinery parts
- Fabricated metal
- Plastics



For more information, watch our manufacturing Q&A video by scanning the QR code. Reach out to your Commercial Lines underwriter to discuss any questions or opportunities you have.



Questions? Ask your sales manager or Commercial Lines underwriter