













# COMMERCIAL HIT LIST



Kentucky

Category/Business Description	Premium	Lines Written
<b>CONTRACTOR</b>		
Plumbing contractor 	\$22,337	Target contractor, auto, umbrella
Plumbing and HVAC 	\$37,459	Target contractor, auto, work comp, umbrella
Remodeling contractor 	\$28,412	Target contractor, auto, umbrella
Landscaping contractor 	\$84,273	Target contractor, auto, umbrella
HVAC contractor 	\$77,506	Target contractor, auto, work comp, umbrella
Drywall contractor 	\$37,952	Package, auto, umbrella
Landscaping contractor 	\$32,436	Target contractor, auto, umbrella
Excavation contractor	\$24,194	Package, auto
<b>INDUSTRIAL/MACHINING</b>		
Metal machine shop	\$25,900	Package, auto, umbrella
Food product manufacturer	\$21,905	Package, auto, work comp, umbrella
Stone cutting company	\$26,315	Package, auto, work comp, umbrella
Food product manufacturer	\$27,254	Package, auto, umbrella
<b>MERCANTILE</b>		
Floor covering store 	\$62,119	Package, auto, umbrella
Pool supply store	\$23,598	Package, auto, work comp
Family style restaurant	\$26,012	Package, auto, umbrella
Building material dealer	\$11,750	Package, auto, umbrella
Family style restaurant	\$31,329	Package, auto, umbrella
Hardware store 	\$21,761	Package, auto, work comp, umbrella
<b>SERVICE</b>		
Glass glazier 	\$80,126	Target contractor, auto, umbrella
Janitorial service 	\$24,651	Package, auto
Auto supply stores	\$29,995	Package, auto, umbrella
Funeral home 	\$38,368	Package, auto, umbrella
Auto repair shop	\$20,140	Package, auto, work comp
Engineering services	\$20,053	Package, auto, work comp, umbrella

 This class can be quoted through BizLink

Contact SECURA:  
**800-236-8700**

Fax: 920-739-0556

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# COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

## CONTRACTORS

- Carpentry work
- Concrete work
- Electrical work
- Excavation work
- General contractor - non-residential
- Lawn and garden services
- Masonry, stone setting, and other stone work
- Painting and paper hanging
- Plumbing, heating, and air conditioning
- Roofing
- Siding and sheet metal work
- Special trade contractors
- Terrazzo, tile, marble, and mosaic work
- Water well drilling

## FINANCE, INSURANCE, & REAL ESTATE

- Accounting, auditing, and bookkeeping services
- Insurance agents, brokers, and services
- Lessor of real property

- Offices and clinics of doctors and medicine
- Operator of nonresidential buildings
- Real estate agents and managers

## MANUFACTURING

- Bakery
- Beverage manufacturing
- Bolt, nut, rivet, screw, or washer manufacturing
- Die casting manufacturing
- Fabricated metal products
- Hand and edge tools (except machine tools)
- Metal goods manufacturing (stamping-not sign)
- Spec dies and tools, die set jig, and fixture

## SERVICES

- Beauty shop
- Building cleaning and maintenance service
- Commercial printing
- Electrical and electronic repair shop
- Funeral services and crematories

- General automotive repair shop
- Landscape counseling and planning
- Lawn and garden services
- Public golf course
- Refrigeration and AC service and repair shop

## TRANSPORTATION

- General warehousing and storage

## RETAIL

- Auto and home supply store
- Eating places
- Family style/fine dining restaurant
- Florist
- Furniture stores
- Hardware and tool distributor
- Ice cream store

## WHOLESALE

- Automobile parts and supplies
- Fruit and vegetable distributors
- Hardware and tool distributors

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on [agentlink.secura.net](https://agentlink.secura.net)

## Write target contractors with SECURA!

Our target contractor program provides coverage for a wide range of contractor accounts, including:

- Plumbing
- Concrete
- Carpentry
- HVAC
- Masonry
- Painting



For more information about this program, appetite, and coverages, watch our target contractor Q&A video by scanning the QR code, and reach out to your Commercial Lines underwriter to discuss any questions or opportunities you may have.



Questions? Ask your sales manager or Commercial Lines underwriter