













COMMERCIAL HIT LIST



Kansas

Category/Business Description	Premium	Lines Written
CONTRACTOR		
Concrete contractor 	\$59,716	Package, auto, work comp, umbrella
Lawn and garden services 	\$108,335	Target contractor, auto, umbrella
Painting contractor 	\$39,328	Target contractor, auto, work comp, umbrella
Commercial roofing contractor	\$20,870	Target contractor, auto, umbrella
Electrical contractor 	\$33,489	Package, auto, work comp, umbrella
Plumbing contractor 	\$40,051	Target contractor, auto, work comp, umbrella
Masonry contractor 	\$46,263	Target contractor, auto, work comp, umbrella
Drywall contractor 	\$40,256	Package, auto, umbrella
Remodeling contractor 	\$7,993	Target contractor, auto
INDUSTRIAL/PROCESSING		
Commercial printing	\$21,706	Package, umbrella
Commercial printing	\$29,398	Package, auto, umbrella
Brewery	\$19,332	Package, umbrella
Sign manufacturing company	\$32,722	Package, auto, work comp, umbrella
Machine shop	\$20,239	Package, work comp
Glass and glazier company 	\$12,998	Target contractor, auto, work comp, umbrella
MERCANTILE		
Floor covering stores 	\$21,225	Package, auto, work comp, umbrella
Nursery	\$70,845	Package, auto, umbrella
Family style restaurant	\$46,033	Package, umbrella
Building materials dealers	\$23,957	Package, auto, umbrella
Hardware store 	\$16,570	Package
SERVICE		
Automotive repair shop	\$29,764	Package, auto, umbrella
Surveying services	\$17,686	Target contractor, auto, work comp, umbrella
Beauty parlor	\$2,378	Package, umbrella
OFFICE		
Dentist office 	\$13,978	Package, work comp, umbrella

 This class can be quoted through BizLink

Contact SECURA:
800-236-8700

Fax: 920-739-0556

New Business
commercialquotes@secura.net

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COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

CONTRACTORS

- Carpentry work
- Concrete work
- Electrical work
- Masonry, stone setting, and other stone work
- Painting and paper hanging
- Plumbing, heating, and air conditioning
- Roofing
- Siding and sheet metal work
- Terrazzo, tile, marble, and mosaic work
- Water well drilling

FINANCE, INSURANCE, & REAL ESTATE

- Accounting, auditing, and bookkeeping service
- Insurance agents, brokers, and services
- Lessor of real property
- Offices and clinics of doctors and medicine
- Operator of nonresidential buildings

- Real estate agents and manager

MANUFACTURING

- Bakery
- Beverage manufacturing
- Bolt, nut, rivet, screw, or washer manufacturing
- Die casting manufacturing
- Fabricated metal products
- Hand and edge tools (except machine tools)
- Spec dies and tools, die set jig, and fixture

RETAIL

- Auto and home supply store
- Eating place
- Family style/fine dining restaurants
- Florist
- Furniture stores
- Hardware and tool distributor

- Ice cream store

SERVICES

- Beauty shop
- Building cleaning and maintenance service
- Commercial printing
- Electrical and electronic repair shop
- Funeral service and crematories
- General automotive repair shop
- Landscape counseling and planning
- Lawn and garden services
- Public golf course
- Refrigeration and AC service and repair shop

TRANSPORTATION

- General warehousing and storage

WHOLESALE

- Automobile parts and supplies
- Fruit and vegetable distributors
- Hardware and tool distributors

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on agentlink.secura.net

Write target contractors with SECURA!

Our target contractor program provides coverage for a wide range of contractor accounts, including:

- Plumbing
- Concrete
- Carpentry
- HVAC
- Masonry
- Painting



For more information about this program, appetite, and coverages, watch our target contractor Q&A video by scanning the QR code, and reach out to your Commercial Lines underwriter to discuss any questions or opportunities you may have.



Questions? Ask your sales manager or Commercial Lines underwriter