










COMMERCIAL HIT LIST



Arizona

Category/Business Description	Premium	Lines Written
CONTRACTOR		
Carpentry — interior 	\$47,069	Package, auto, work comp, umbrella
Concrete flatwork	\$39,430	Target contractor, auto, work comp, umbrella
Electrical work 	\$5,218	Target contractor, auto, work comp, umbrella
Glass and glazing contractor 	\$18,679	Package, auto, umbrella
Lawn and garden services 	\$84,499	Target contractor, auto, work comp, umbrella
Painting and paper hanging 	\$15,518	Target contractor, auto, umbrella
Sunshade installation	\$70,188	Package, auto, umbrella
MANUFACTURER		
Cabinet manufacturer	\$62,348	Package, auto, work comp, umbrella
Coffee roaster	\$3,763	Package, auto
Food products	\$12,734	Package, work comp, umbrella
Machine shop	\$22,411	Package, auto, work comp, umbrella
OFFICE		
Engineering services — excluding professional	\$28,734	Package, auto, work comp, umbrella
Medical office 	\$2,278	Package, umbrella
Office building	\$11,216	Package, umbrella
SERVICE		
Appliance repair 	\$4,416	Target contractor, auto
Building cleaning and maintenance 	\$98,260	Package, auto, work comp, umbrella
Catering	\$17,645	Package, auto, work comp
Furniture repair	\$4,684	Package, work comp, umbrella
Restaurant	\$17,884	Package, work comp, umbrella
Septic repair work	\$31,326	Target contractor, auto, work comp, umbrella
Sign installation 	\$11,675	Package, auto, umbrella
Storage rack installation	\$25,193	Target contractor, auto, work comp
WHOLESALE		
Building material dealer	\$29,667	Package, auto, work comp, umbrella
Packaging supplies	\$53,922	Package, auto, work comp, umbrella

 This class can be quoted through BizLink

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COMMERCIAL 2025 APPETITE



Use this commercial appetite as a guide for what types of accounts SECURA wants to write.

CONTRACTORS

- Carpentry - interior
- Carpet and upholstery cleaning
- Electrical work
- Floor laying and other floor work
- Glass and glazing work
- Lawn care and garden services
- Landscape counseling and planning
- Plumbing, heating, and air conditioning
- Painting and paper hanging
- Siding and sheet metal work

FINANCE, INSURANCE, & REAL ESTATE

- Accounting, auditing, and bookkeeping
- Advertising agencies
- Lawyer office
- Medical offices
- Real estate agents

MANUFACTURING

- Bakery
- Breweries and wineries
- Cut stone and stone products
- Engraving
- Machine shop
- Plastic or rubber products
- Sign manufacturing
- Tool and die manufacturing
- Wood household furniture

MERCANTILE

- Auto and home supply store
- Building material dealers
- Clothing and shoe stores
- Fine dining restaurants
- Florist
- Furniture stores
- Gift and novelty stores
- Ice cream stores
- Restaurants

SERVICES

- Auto repair/service shop – private passenger and light truck
- Building cleaning and maintenance
- Catering
- Commercial printing
- Computer maintenance and repair
- Electrical repair shops
- Funeral homes
- Photography studios
- Veterinarian

WHOLESALE

- Automobile parts and supplies
- Electrical apparatus and equipment wiring supplies
- Fruit and vegetable distributors
- Hardware and tool distributors
- Plumbing and HVAC equipment and supplies
- Stationery and paper distributors

SECURA writes business in Arizona, Colorado, Illinois, Indiana, Iowa, Kansas, Kentucky, Michigan, Minnesota, Missouri, North Dakota, Pennsylvania, and Wisconsin

Get started writing these accounts today with sales materials you can access on agentlink.secura.net

Grow your book by writing manufacturing with SECURA

At SECURA, we're committed to providing tailored, trade-specific insurance solutions for manufacturers. While we're eager to write a variety of manufacturing businesses with you, here are a few key examples:

- Food and beverage
- Furniture and fixtures
- Machinery parts
- Fabricated metal
- Plastics



For more information, watch our manufacturing Q&A video by scanning the QR code. Reach out to your Commercial Lines underwriter to discuss any questions or opportunities you have.



Questions? Ask your sales manager or Commercial Lines underwriter